



Case Study

First Southern National Bank

AWS Cloud Migration + Disaster Recovery

First Southern National Bank (FSNB) is a financial institution dedicated to helping the Southeast communities it serves thrive. When Broadcom introduced significant changes to VMware pricing and software bundles, FSNB sought an alternative solution with greater flexibility and advanced capabilities.

Their Challenge

- **Escalating Costs:** VMware-Broadcom licensing changes introduced significant price increases, impacting long-term sustainability.
- **Scaling Pressure:** Rapid internal growth drove demand for expanded storage and compute capacity.
- **Modernization Goals:** FSNB aimed to upgrade operating systems and deploy new tools without adding risk or complexity, while maintaining a resilient disaster recovery posture.

Our Strategy

- **Workload Analysis:** Assessed existing environment and designed an optimized AWS architecture.
- **Strategic Planning:** Identified opportunities to consolidate end-user data and enhance efficiency through cloud services.
- **AWS Migration:** Executed seamless migration to AWS, incorporating AWS Elastic Disaster Recovery Service (EDRS) for resilience.
- **DR Testing:** Developed comprehensive DR runbook and conducted frequent tests as an extension of FSNB's IT team.

The Results



**Eliminated
Hardware Costs**



**On-Demand
Support**



**Optimized
Environment**

Our strategy eliminated expensive hardware refresh cycles and VMware licensing fees by implementing a cloud-native architecture on AWS. The **migration was executed at zero cost to FSNB**, with **pilot phases and design services built into our delivery model**. Leveraging AWS Elastic Disaster Recovery Service (EDRS), FSNB now benefits from a robust DR framework that safeguards critical systems against regional disruptions.

FSNB is supported by a dedicated Client Success Manager who provides **daily environment monitoring, proactive cost optimization, and strategic guidance for future cloud initiatives**. This ongoing partnership ensures FSNB's infrastructure remains secure, efficient, and ready for growth.



Veritium did an excellent job of planning and implementing our migration from VMC to AWS. Thanks to their expertise and highly efficient execution, this project is currently 5 months ahead of schedule and should be completed in the next 4-6 weeks. We cannot thank them enough for their help.

**First
Southern**
National Bank

